



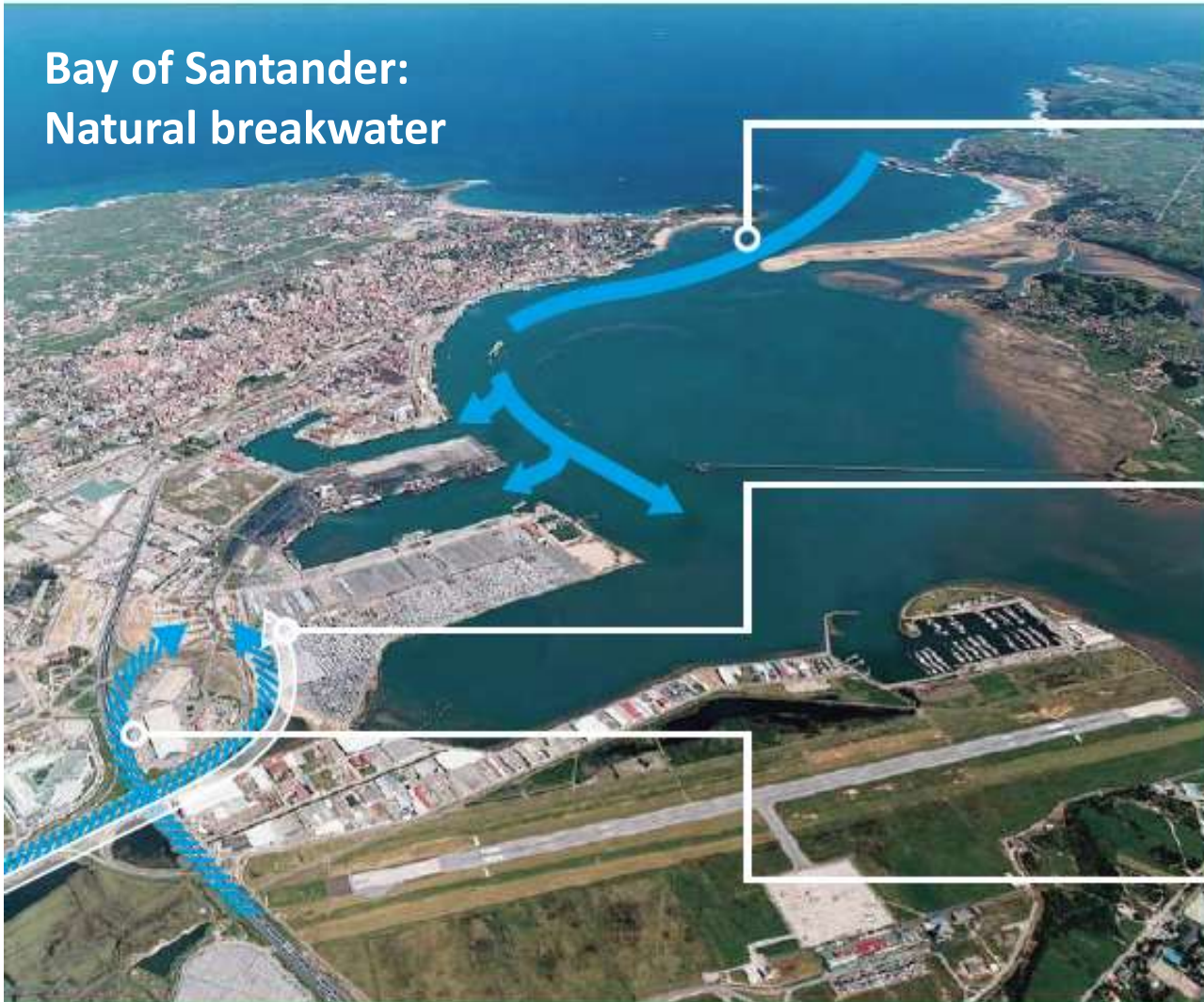
# BREAK BULK AND PROJECT CARGO

COMERCIAL@PUERTOSANTANDER.COM |  @PORT\_SANTANDER



**Accessibility: 24/365**

**Bay of Santander:  
Natural breakwater**



**Panamax vessels at any tidal conditions (12.8 m lowest water)  
No channel restrictions: length or beam**

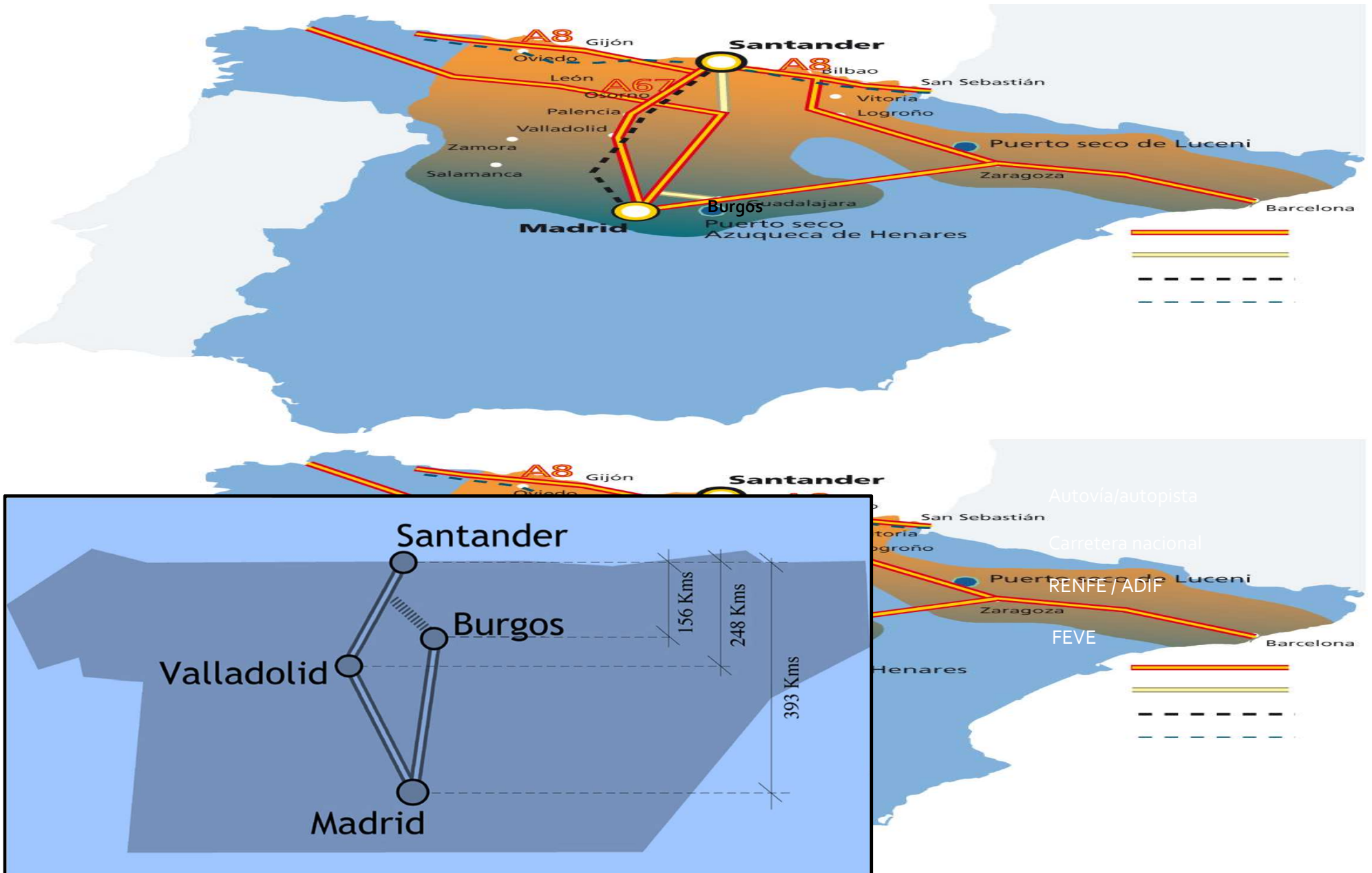


**Rail network in every dock and terminal  
Spanish best ratio of utilization in railway and port way (16%)**

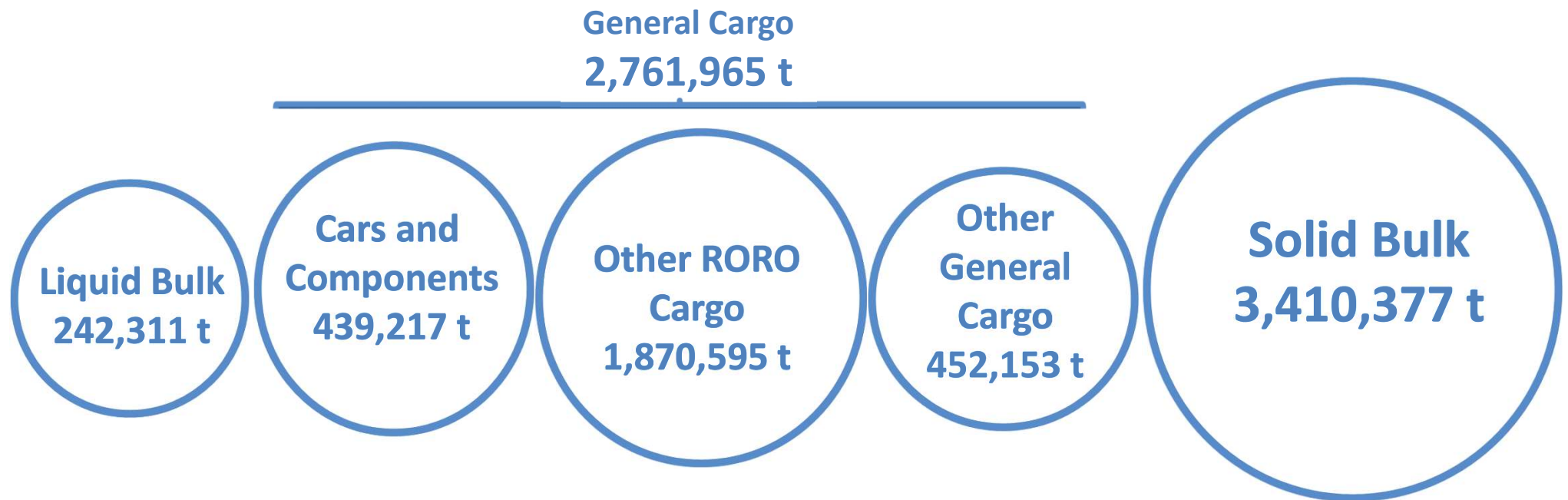


**Direct connection with the national highway network.  
The only one in the north of Spain with toll-free highway.  
No traffic restrictions during weekend and bank holidays**

# Hinterland Connections



Port Traffic Distribution 2022: 6,414,653 t



- ✓ Car traffic (units) : 288,597
- ✓ Passengers: 259,448
- ✓ Containers: 29,578



Puerto de Santander  
Autoridad Portuaria de Santander

## Port Terminals and Facilities

## Overview



- 1 RORO, ConRO and Car Terminal
- 2 Alkion
- 3 Cementos Alfa
- 4 Coated Solutions
- 5 Noatum
- 6 Logistics Activity Area
- 7 Fish Market
- 8 Solvay
- 9 GSW
- 10 Raos Aditivos
- 11 TASA
- 12 Multipurpose Area
- 13 RORO and Forest Products
- 14 Free Zone
- 15 Cruise and Ferry Terminal
- 16 Repsol
- 17 New Boluda Container Terminal
- 18 New Fertilizer Terminal
- 19 New Ferry Terminal and LNG bunkering

## Breakbulk, RORO and ConRO Terminals



## Raos 5 Multipurpose Dock

- Docking line: 335 m
- Draft: 10 m
- Storage capacity: More than 20,000 m<sup>2</sup>





## Taylor made solutions for Breakbulk, H&H and Project Cargo



## Taylor made solutions for Windmill Industry

• Rotors



• Nacelles



• Blades



• Towers



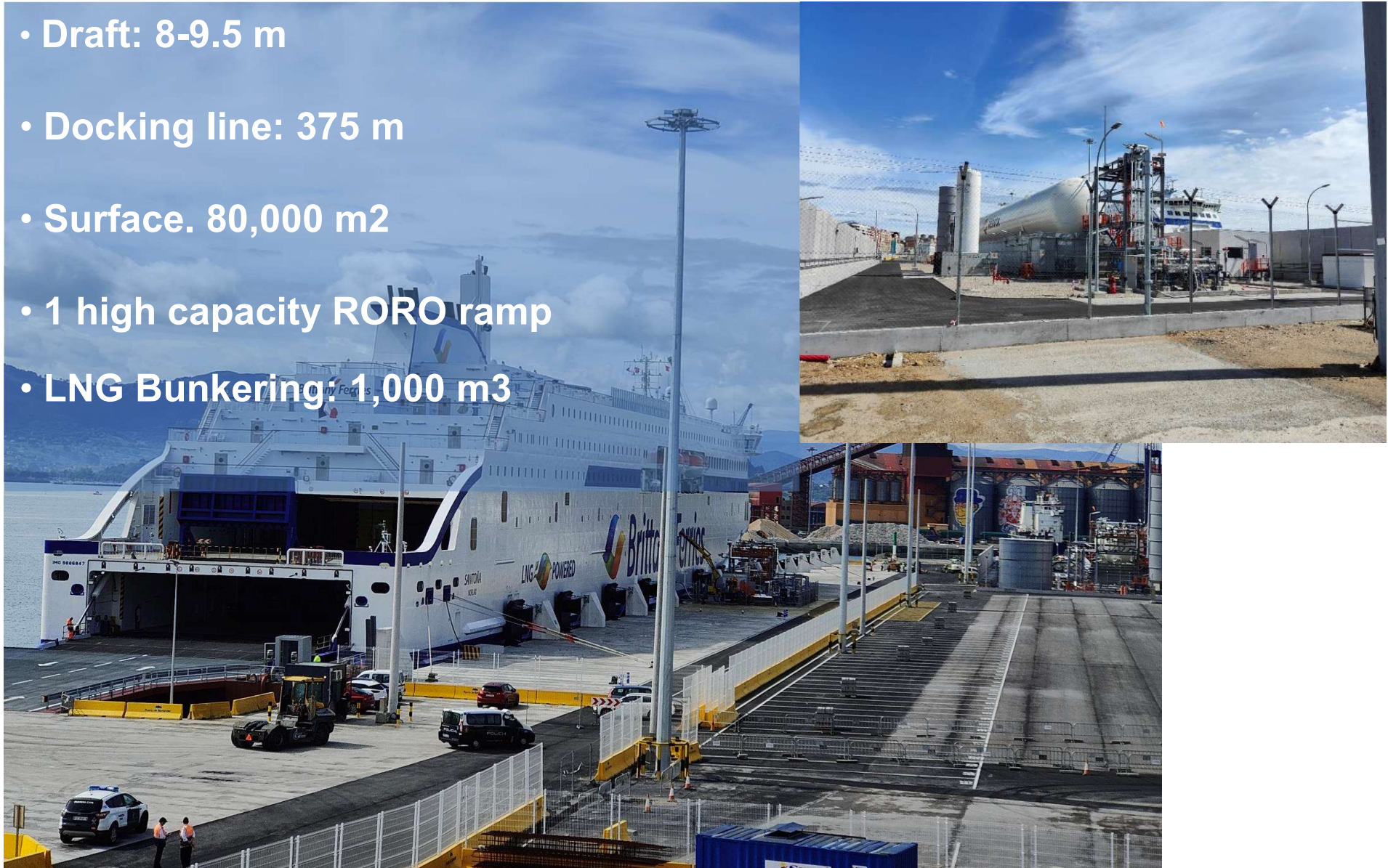
## Ferry and Passenger Terminal

- Docking line: 439 m in two docks
- Draft: 9.5 m
- 1 RORO ramp and H&H equipment
- Gangway for passengers
- All passenger services
- Application of the I.S.P.S.
- International airport at 4 Km
- Regular lines Santander/UK (4 calls per week)



## New Ferry Terminal and LNG Bunkering

- Draft: 8-9.5 m
- Docking line: 375 m
- Surface. 80,000 m<sup>2</sup>
- 1 high capacity RORO ramp
- LNG Bunkering: 1,000 m<sup>3</sup>





## ConRO and RORO Terminal

- Situated in the dock of Margen Norte
- Covered warehouses: 15,000 m<sup>2</sup>
- 2 RORO ramps: Maliaño and Margen Norte
- Machinery and special equipment
- Hoist, sideburn, tugmasters, liftecs, reachstackers, sweepers...
- Computing system and laptop terminal with reader of integrated bar code



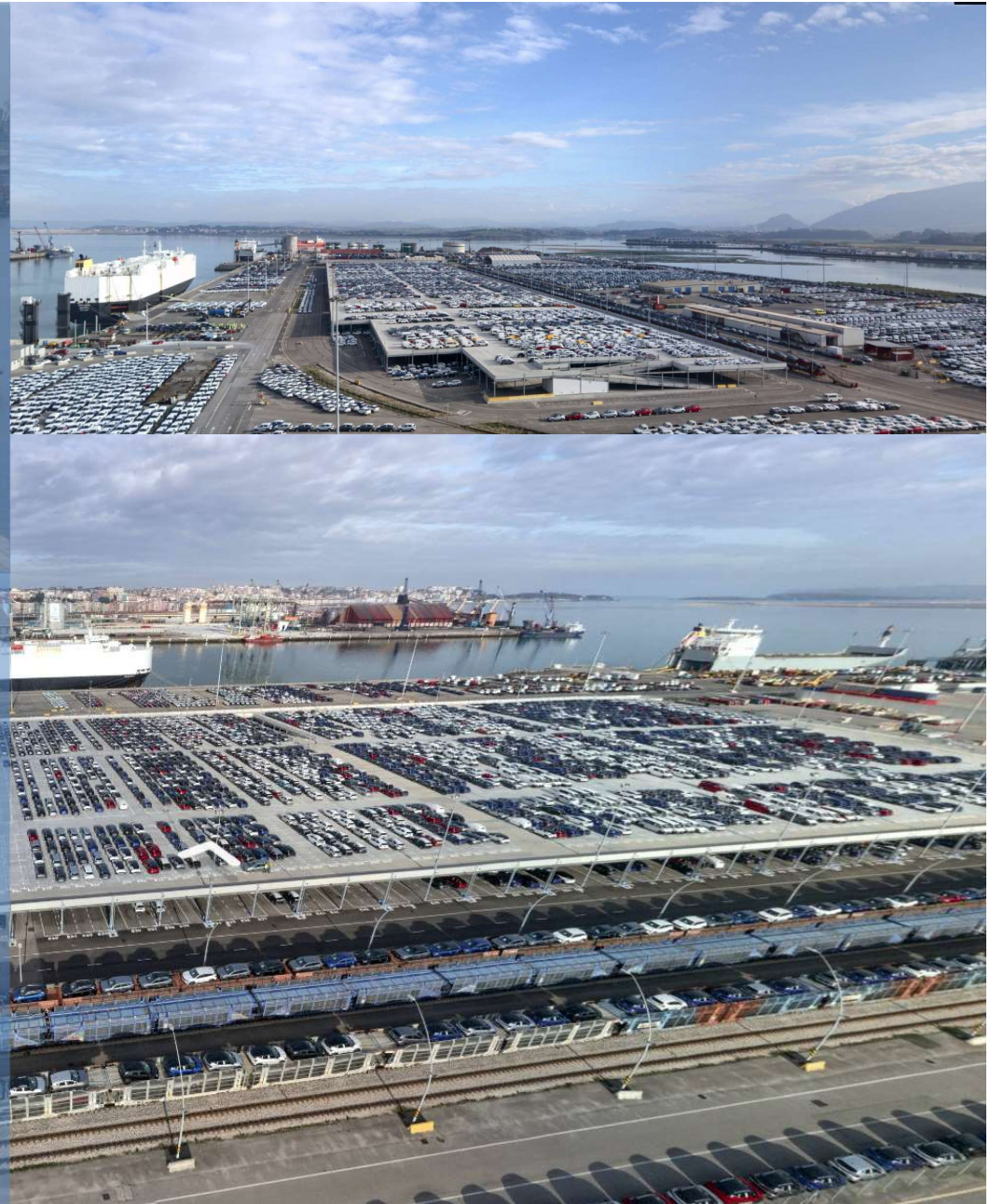
## New Container Terminal

- Draft: 13 m
- Surface: 67,000 m<sup>2</sup>
- Capacity: 110,000 TEUs per year
- 2 STS cranes



## Car and RORO Terminal

- Total surface area: 600,000 m<sup>2</sup>
- Maritime public terminal: 250,000 m<sup>2</sup>
- 1,000 m of docking
- BiRORO high capacity ramp
- 2 Pdi installations
- 4 railroad lines of 570 m
- ANFAC Quality Certification
- Regular lines with the most important shippinglines
- Distribution center of the main manufacturers of cars and machinery



## ConRO Terminal



- Draft: 13 m
- 2 high capacity RORO ramps
- Storage area: 100,000 m<sup>2</sup>
- Adapted equipment: trailers, containers and roll-trailers

ISS / RTBS





## RORO Cargo facilities: Raos 8



- RORO and conventional traffic facilities
- High capacity BiRORO ramp
- Docking line: 850 m
- Draft: 13 m
- Storage capacity: More than 100,000 m<sup>2</sup>





Puerto de Santander



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# ASTANDER

- 1- Dry Dock nº 2
- 2- Dry Dock nº 1
- 3- Shore Ramp

- 4- N & S Berthing Fronts
- 5- Docks 3 & 4
- 6- Storage Area



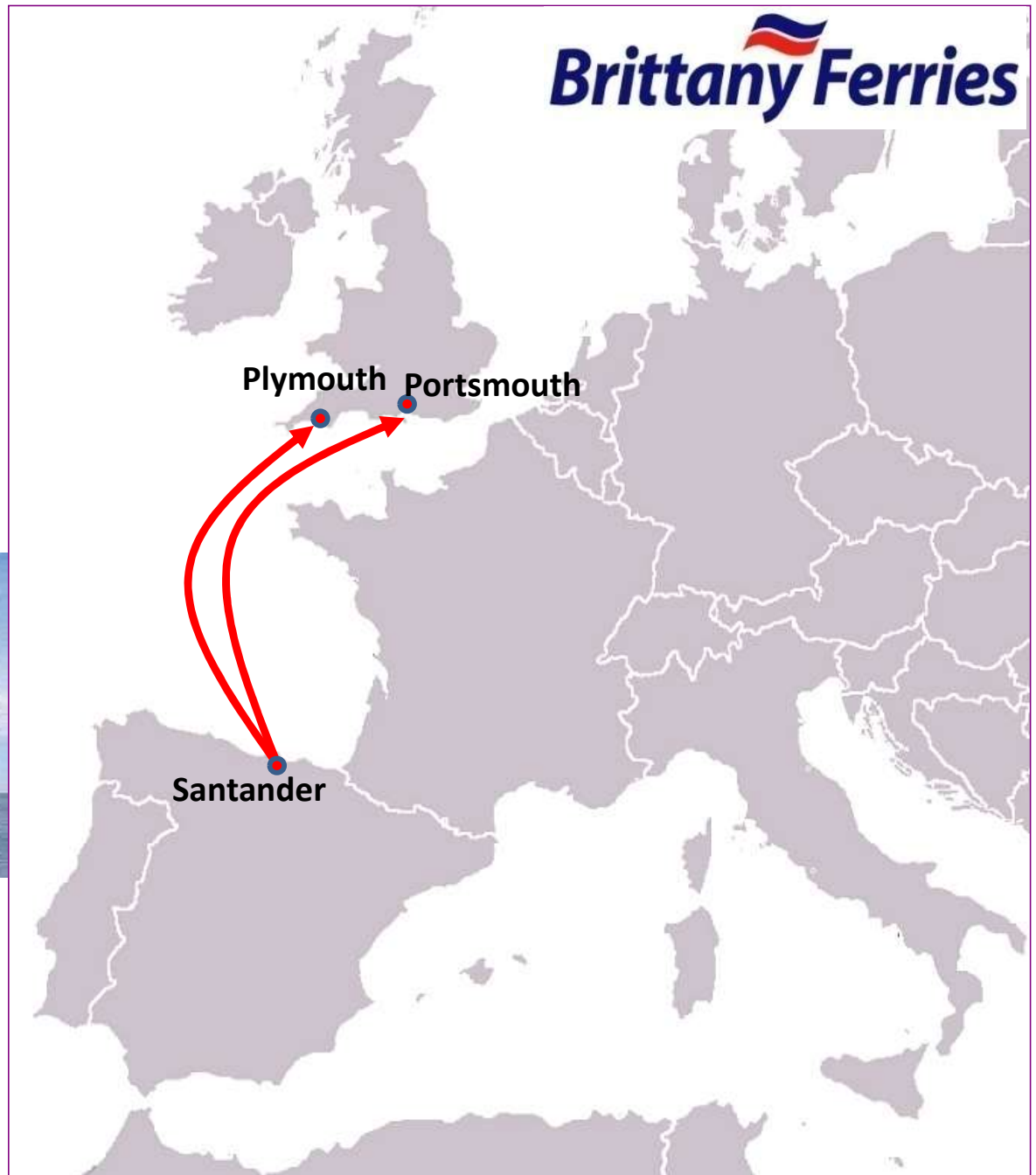


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**Connectivity**  
**SSS: RORO Regular Lines**

## Origin/Destination: United Kingdom

Unaccompanied and accompanied transport. 4 calls per week



Agent: MODESTO PIÑEIRO CYA, S.L.  
C/ Calderón de la Barca, 17 A- 1ºD  
T. +34942 220 000  
[mpineiro@mpineiro.com](mailto:mpineiro@mpineiro.com)

## Origin/Destination: Finland

Forest products, container, mafi, semitrailer, H&H... Weekly



**UPM**

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C/ Antonio López, 24  
T. +34 942 215 450  
[buzon@cantabriasil.com](mailto:buzon@cantabriasil.com)



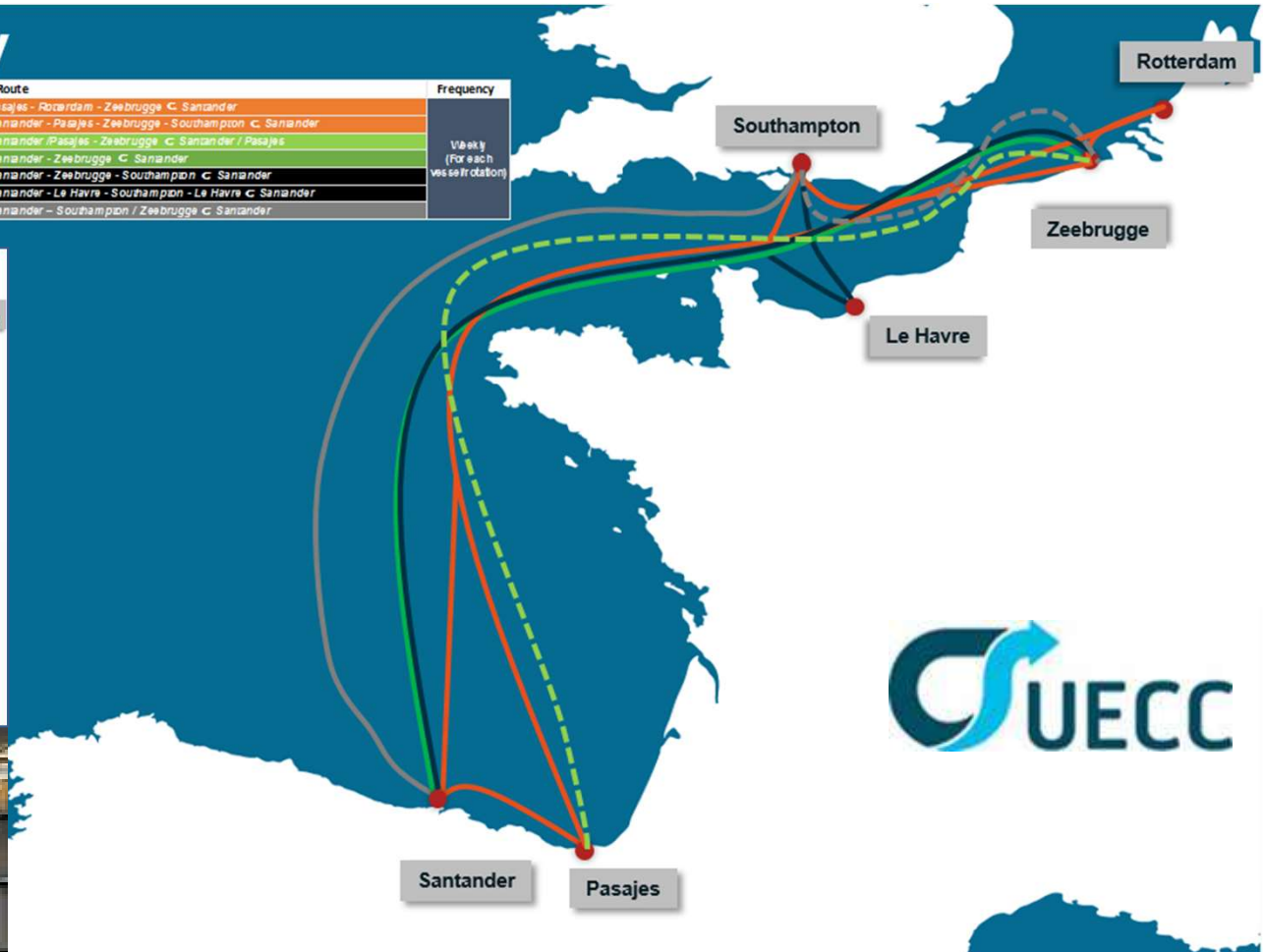
# Origin/Destination: France, Belgium, Netherlands and UK Transfers to Germany and Scandinavia

Automobiles, roll trailer (mafi), semitrailer, H&H.  
 3 calls per week

## Biscay

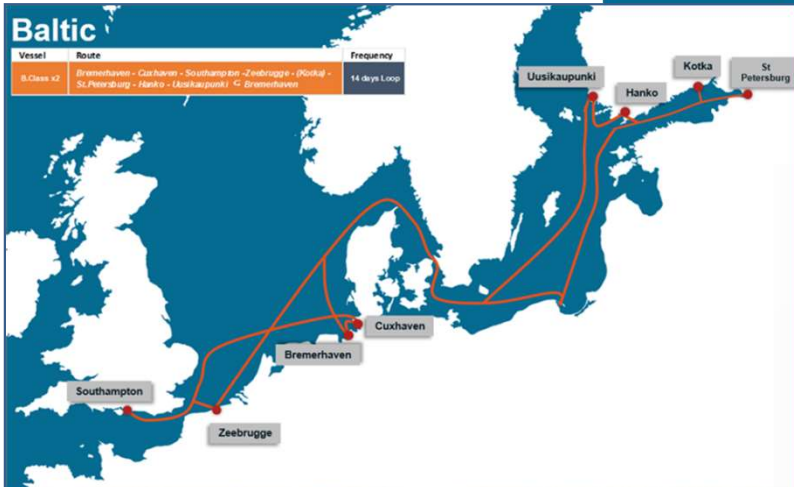
Vessel	Route	Frequency
S.Oasis	Pasajes - Rotterdam - Zeebrugge - Santander	Weekly (For each vessel rotation)
S.Oasis	Santander - Pasajes - Zeebrugge - Southampton - Santander	
P.Oasis	Santander - Pasajes - Zeebrugge - Santander / Pasajes	
Breeze	Santander - Zeebrugge - Santander	
Viking Odessa	Santander - Zeebrugge - Southampton - Santander	
Viking Cornelia	Santander - Le Havre - Southampton - Le Havre - Santander	
Space Charter	Santander - Southampton / Zeebrugge - Santander	

(only during Feb and March)



## Baltic

Vessel	Route	Frequency
S.Oasis x2	Bremerhaven - Cuxhaven - Southampton - Zeebrugge - (Viking) - St. Petersburg - Hanko - Uusikaupunki - Bremerhaven	14 days Loop



Agent: Marmedsa  
 Puerto de Raos S/N  
 39011 Santander, Cantabria  
 Tel: +34 942 31 07 90  
[opssdr@marmedsa.com](mailto:opssdr@marmedsa.com)

# Origin/Destinations: Belgium (Zeebrugge) and Ireland (Dublin)

Transfers to Sweden and Denmark. Unaccompanied (mafi, semitrailer...) and containers. 5 calls per week



Santander	Liverpool	Dublin
Sat	Mon	Tue
Santander	Liverpool	Dublin
Wed	Fri	Sat

CLdN logo and icons for containers, trucks, and cars are also present.

Agent: Vapores Suardiaz  
 C/ Emilio Pino, 6  
 T. +34 942 314 011  
 trafico@cadevesa.com

## Origin/Destinations: Portugal and Canary Islands



Miller y Cia.  
Calle San Vicente N°8 7º Planta –  
Dep.10 Edificio Albia 1  
48001 Bilbao  
[miller.santander@boluda.com.es](mailto:miller.santander@boluda.com.es)





# Origin/Destination: UK, Netherlands/ Morocco, Italy, Grece and Turkey

## Automobiles and RORO cargo. Weekly



Euro Marine Logistics NV  
Brusselsesteenweg 58 B  
1860 Brussels (Meise)  
Belgium



### North Conti - Med Trade (NMT)

- Derince – Borusan – (Yenikoy) -  
Tangier - Le Havre - Zeebrugge -  
Newcastle - Amsterdam - Santander  
- Tangier - Barcelona - Livorno -  
Piraeus - Derince



Weekly Service

Note: Routing and timing can be dependent on cargo availability and inducement.

Email: [sales@euro-marine.eu](mailto:sales@euro-marine.eu)

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[Consignacion.sdr@berge-m.es](mailto:Consignacion.sdr@berge-m.es)

Origin/Destinations: France, Belgium, UK and Ireland  
Automobiles and ro-ro cargo (H&H, Project cargo). 2  
calls per week



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**Connectivity**  
**DSS: RORO Regular Lines**

**Destination: South Africa, Mozambique, Australia and New Zealand**

**Automobiles, machinery and RORO cargo (H&H and project cargo)**



**HÖEGH AUTOLINERS**



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T. +34 942 215 450  
[sdrmad@mad.mdavila.com](mailto:sdrmad@mad.mdavila.com)

Destinations: South Africa, Australia and New Zealand

Automobiles, machinery and RORO cargo (H&H and project cargo)



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Avd. de Parayas s/n  
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[consignacion.sdr@berge-m.es](mailto:consignacion.sdr@berge-m.es)



## Destinations: Singapur and Japan

Automobiles,  
machinery and RORO  
cargo (H&H and project  
cargo)



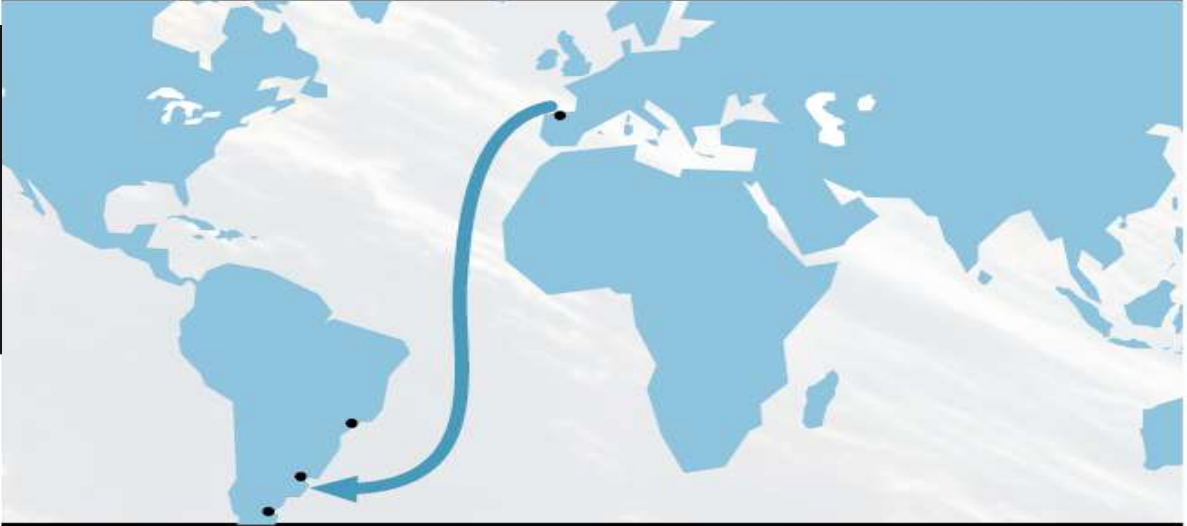

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[consignacion.sdr@berge-m.es](mailto:consignacion.sdr@berge-m.es)

Far East EUROZFE								
VESSEL NAME	AMBER ARROW	DURBAN HIGHWAY	HAWAIIAN HIGHWAY	GALVESTON HIGHWAY	DOVER HIGHWAY	GLOBAL HIGHWAY	BOSPORUS HIGHWAY	ATHENS HIGHWAY
VOYAGE	113 Z	83 Z	32 Z	51 Z	68 Z	30 Z	103 Z	94 Z
Ramp Capacity	150 ton	150 ton	150 t	150 t	150 t	150 t	150 t	150 t
Max. Height	5.00 mtr	5.00 mtr	5.8 mtr	5.1 mtr	5.1 mtr	5.80 mtr	5.1 mtr	5.10 mtr
Cargo Type								
DERINCE			2-Aug			2-Sep		
PIRAEUS			5-Aug	11-Aug		4-Sep		16-Sep
LIVORNO		6-Aug		16-Aug				19-Sep
BRISTOL	26-Jul	12-Aug	13-Aug	22-Aug	26.08 / 10.09	12-Sep	30-Sep	25-Sep
ZEEBRUGGE	29-Jul	15-Aug	16-Aug	26-Aug	29.08 / 07.09	16-Sep	23-Sep	27-Sep
BREMERHAVEN	5-Aug	SKIP	20-Aug	29-Aug	6-Sep	21-Sep	21-Sep	1-Oct
EMDEN	7-Aug	22-Aug		30-Aug	5-Sep	23-Sep	27-Sep	
SHEERNESS								
GOTHENBORG								
SANTANDER								4-Oct
PT. ELIZABETH	26-Aug						18-Oct	
SINGAPORE**	9-Sep		25-Sep	1-Oct	10-Oct	19-Oct	1-Nov	6-Nov
BATANGAS								
TAIPEI	15-Sep	30-Sep		7-Oct	15-Oct	25-Oct	7-Nov	
KOBE				16-Oct				17-Nov
CHIBA	24-Sep		4-Oct	11-Oct	19-Oct	31-Oct	11-Nov	14-Nov
TOYOHASHI JINNO		4-Oct		14-Oct	23-Oct	1-Nov		
TOYOHASHI AKEMI	20-Sep	5-Oct		15-Oct	22-Oct	2-Nov	12-Nov	16-Nov

\*\* via Singapore to following destn.

Destination: Campana, Santos, Recife, Imbituba, Sao Sebastiao

Solid bulk and break bulk. Fortnightly

Contact Details	Northern Spain – South America East Coast
<p><b>G2 Ocean AS</b> Grieg-Gaarden, C. Sundtsgate 17 P.O.Box 1088 Sentrum NO-5809 Bergen, Norway  P: +47 55 23 96 00 E-mail: <a href="mailto:contact.bergen@g2ocean.com">contact.bergen@g2ocean.com</a> ✉</p>	 <p>Northern Spain (Santander and Bilbao) • Brazil • Argentina</p>
	



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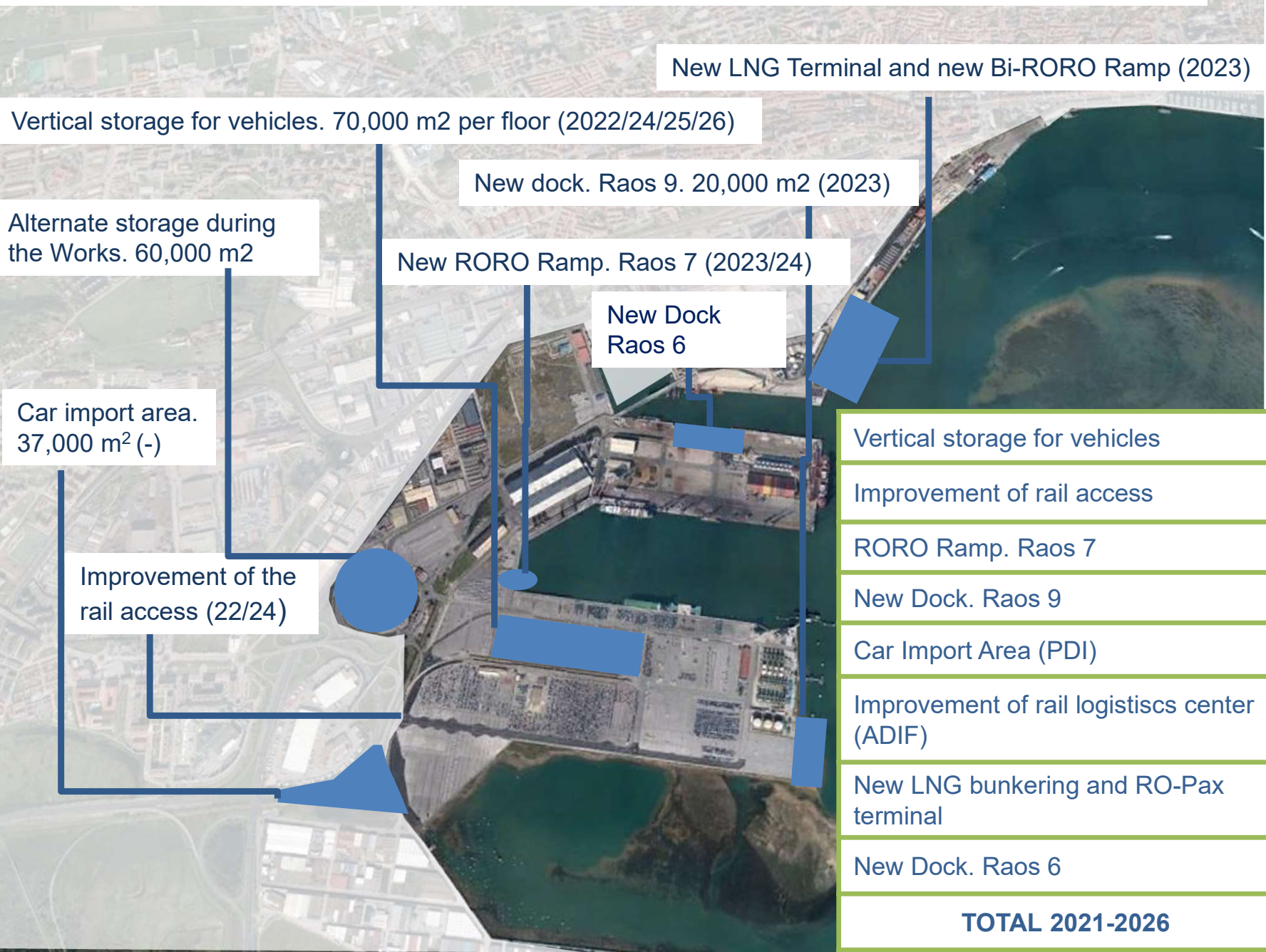


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## New Port Authority Developments



## Projected/concluded actions focused on General Cargo



Vertical storage for vehicles	68 M €
Improvement of rail access	4 M €
RORO Ramp. Raos 7	3 M €
New Dock. Raos 9	35 M €
Car Import Area (PDI)	5 M €
Improvement of rail logistics center (ADIF)	1.3 M €
New LNG bunkering and RO-Pax terminal	23 M €
New Dock. Raos 6	13 M €
<b>TOTAL 2021-2026</b>	<b>152 M €</b>



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## New vertical storage (1<sup>st</sup> phase): Ground and 1<sup>st</sup> floor. 70,000 m<sup>2</sup> (Operational)



## SILO. PHASE II

- 2 new floors
- 70,000 m<sup>2</sup> per floor

### Phase II C

#### Phase II C

Start of work: November 2024

Occupied area during the works: 23,000 m<sup>2</sup> on 1<sup>st</sup> floor

Execution deadline: 8 months

Once finished: 280,000 m<sup>2</sup>

### Phase II B

#### Phase II B

Start of work: March 2024

Occupied area during the works: 23,000 m<sup>2</sup> on 1<sup>st</sup> floor

Execution deadline: 8 months

Once finished: 232,000 m<sup>2</sup>

### Phase II A

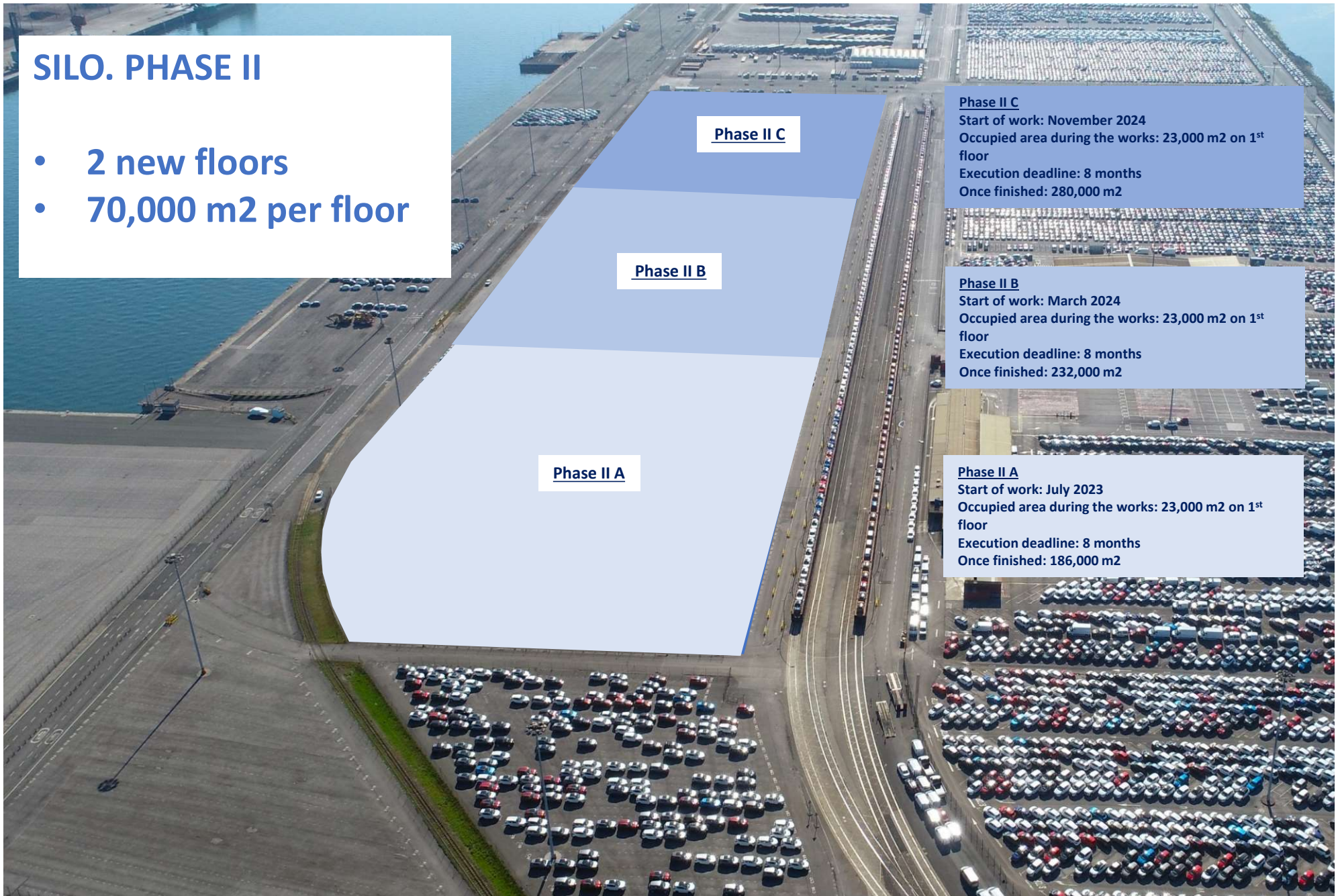
#### Phase II A

Start of work: July 2023

Occupied area during the works: 23,000 m<sup>2</sup> on 1<sup>st</sup> floor

Execution deadline: 8 months

Once finished: 186,000 m<sup>2</sup>



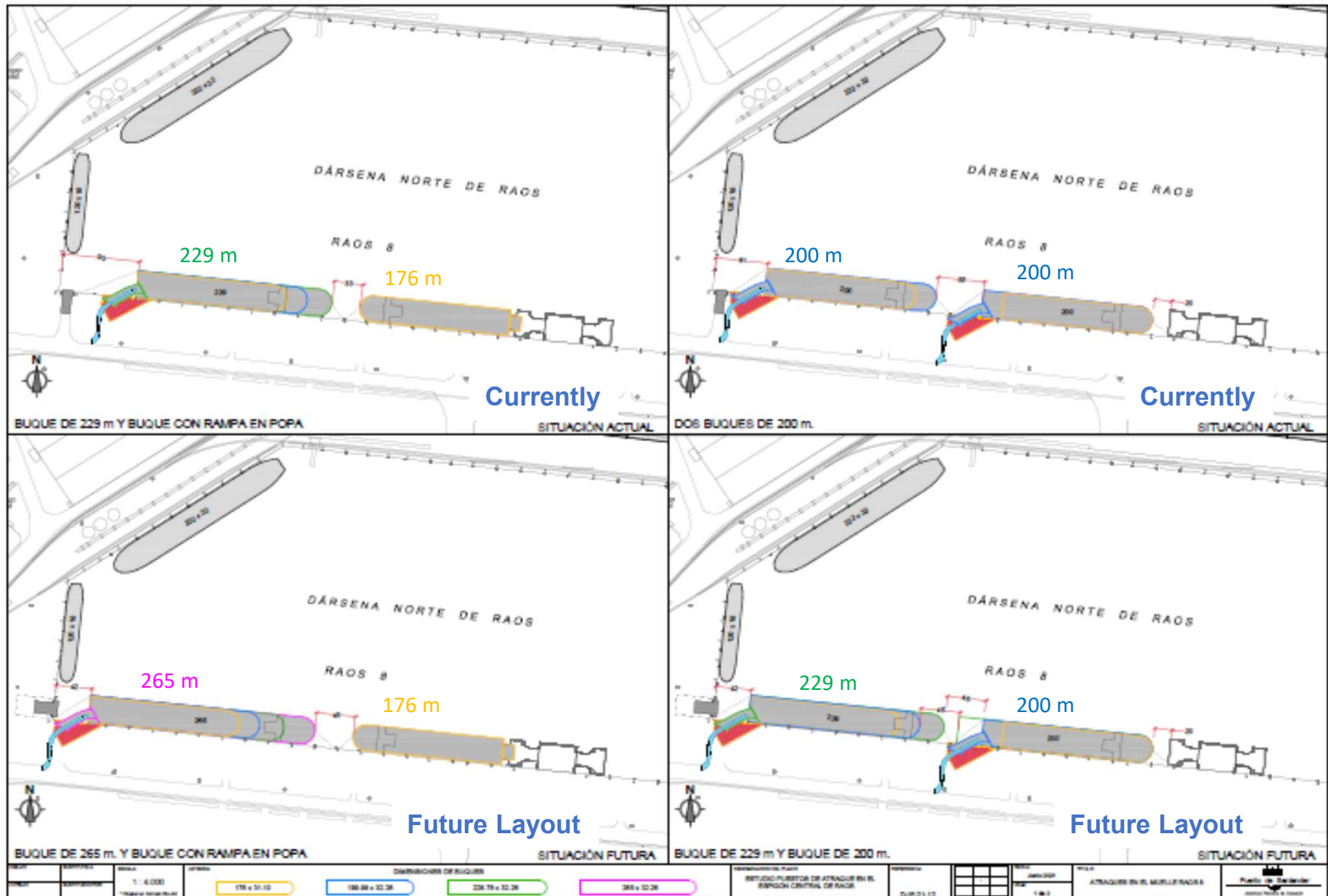
## Raos 9. New dock for RORO traffic (late 2023)

Length	291 m
Depth	-13 m
New Compound	20,000 m <sup>2</sup>

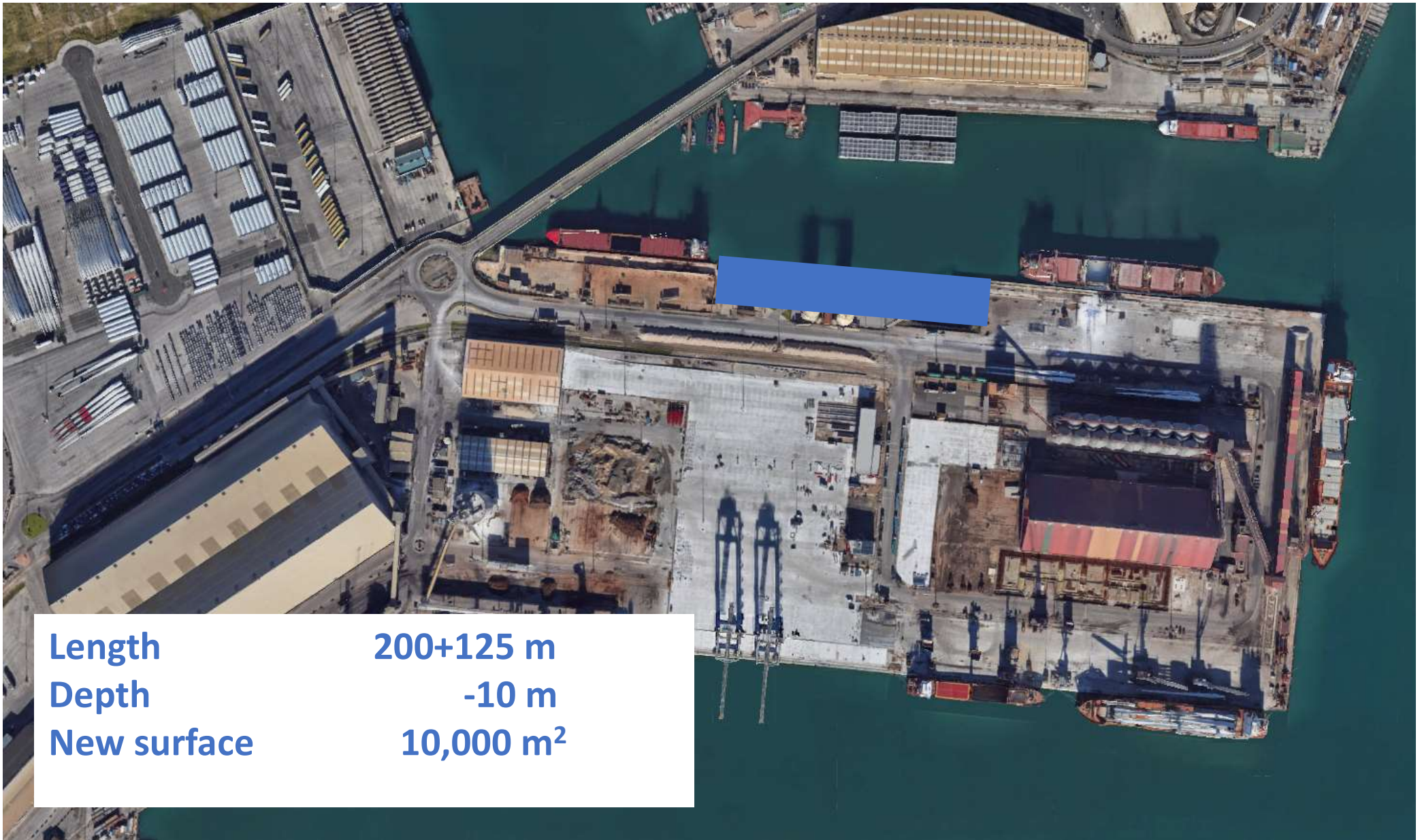




# New RORO Ramp Raos 7- Raos 8 (2023/2024 More berthing capacity)



## Raos 6. New multipurpose dock (2025)





Thank you!

